

2017 District Performance Events

Performance Event	Summary	Prior to Conference	Prep Time	Delivery Time	Judge's role
Business Law	Students deliver a presentation based on the national topic	Research the topic and prepare presentation		7	Listen, Q&A, then rate
Business Presentation	Students deliver a presentation based on the national topic.	Research the topic and prepare presentation	5	7	Listen, Q&A, then rate
Client Service	Students are given a customer-service based scenario, then deliver a solution		10	5	Role play, then rate
Emerging Business Issues	Students deliver both affirmative and negative then give that stance on the national topic	Create a presentation for both affirmative and negative views.		7	Listen, Q&A, then rate
Future Business Educator	Students participate in an interview, then deliver a lesson	Resume, cover letter, job application, lesson plans, and lesson	5	10, interview 15, lesson	Interview Q&A; listen to lesson, rate
Future Business Executive	Students participate in an interview	Resume, cover letter, job application		10	Interview Q&A
Impromptu	Students are given a business or PBL related topic, then deliver a 4 minute speech		10	4	Listen and rate
Job Interview	Students participate in an interview	Resume, cover letter, job application		10	Interview Q&A
Public Speaking	Students deliver a prepared 5-minute speech	Compose the speech		5	Listen and rate
Sales Presentation	Students setup then deliver a sales pitch for a product or service	Develop presentation of product or service	5	7	Role play, then rate